

imagine?





- 1 2 3 4 5
- 6 7 8 9 10
- 11 12 13 14 15
- 16 17 18 19 20



# icon ography

Pictures can often distil meaning more effectively than words, expressing complex ideas and propositions with great visual simplicity.

We think of this process as finding the essence of the idea, and when successful, the result is much more than descriptive, it is iconic. Our art directors and designers are all imagineers and visual magicians, and we've always championed the work of Australian photographers and illustrators, working with them to create unique icons that express the essence of the client's product or service.

The gallery of images opposite shows some of the work done since 1995.

- Photographers and illustrators:**  
 1, 3, 9, 14, 18: Ray Clarke  
 2: Brendan Read  
 4, 10, 13, 17 and main image: Annabel Moeller  
 5, 8, 12 and preceding page: Philip Le Mesurier  
 6: Andrew Medhurst  
 7, 11: Kerry Wilson  
 11: Jeremy Parkes, styling Brett Chamberlain  
 16: Peter Brew-Bevan  
 19: Wendy McDougall

**Art directors:** Andrew Medhurst, Stephen Goddard, David Corbet





## hot type

The death of print has been confidently predicted ever since the advent of moving pictures over a century ago. Photography, cinema, radio, television, audiotape, video, the internet, CDs, talking books, DVD, virtual reality ... as each of these new technologies has gained acceptance, it becomes apparent that no communication medium ever really dies, it just changes its role.

The desktop revolution in the 1980s gave rise to the most astonishing explosion of publishing the world has ever seen. From church newsletters to encyclopædias, the traditional skills of typesetting, layout and print reprographics were changed forever by what has been described as the most perfect software solution of the 20th century – Adobe's Postscript® language.

There were those that saw the possibilities and embraced the change, and those who resisted; those who saw it as an opportunity to explore a new language, and those who saw it as merely a tool. And then there were those who thought that the old rules, evolved in the centuries since Gutenberg, were no longer relevant.

The key to great print design, we believe, lies in combining an in-depth understanding of the printer's and paper maker's traditional skills with the new possibilities of the digital revolution.

The printed page is very much alive and well.

Designers, left to right: Stephen Goddard, David Corbet with Ken and Camilla Done, Andrew Medhurst, Elon Dell, El Perkin.



1



2



3



4



5



6



7

## screen culture



8



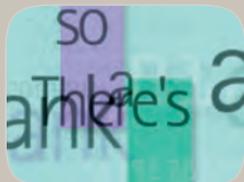
9



10



11



12



13

As internet bandwidth widens, and DVD technology gains acceptance, a new digital desktop revolution is going on.

We've always been dedicated to 'full-screen, full-motion', whether that be for television, cinema or large outdoor events.

Ranging from screen identities, festival launches and corporate presentations to television program ids, titles and commercials, this is where motion picture footage, sound, graphic design and digital effects all come together. Variousy described as broadcast design, titles design, effects design or motion graphics design, these projects involve in-house scripting, videography, non-linear editing, audio editing and online compositing.

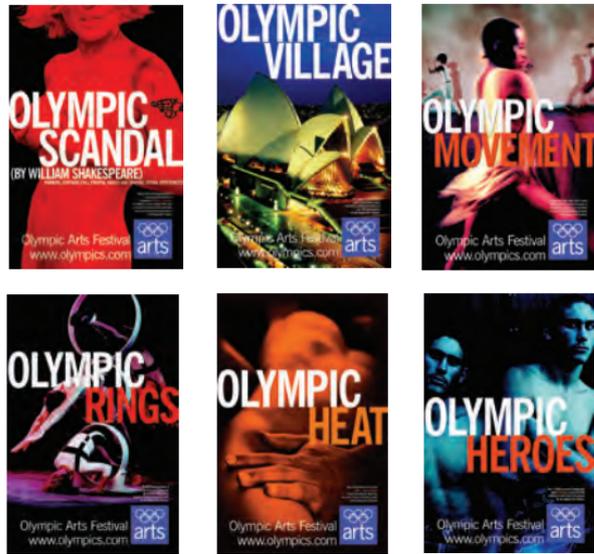
1. Screen identity – ABC Heywire, 1999-2001
  2. TV program titles – Losing Layla, ABC, 2001
  3. Series titles design – Afrika, Cape Town to Cairo, Firelight Productions for ABC, 1999
  4. Cinema identity – OutFM, 1999
  5. Interactive CD – Ray Clarke Photography, 2001
  6. Screen identity – SPAA Fringe, 1999
  7. 30" TVC – Musica Viva, 1998
  - 8-9. 30" TVCs, Olympic Arts, 2000
  10. Screen identity, BMG Dance Machine, 2000
  11. TV program titles – SG&L Mardi Gras, 1998
  12. Screen identity – Advance Bank, 1996
  13. 30" TVC – Opera Australia, 1997
- Designers: David Corbet, Andrew Medhurst, Tim Richter, Morgan @ 12degrees



Far left: Street banner for Chinese New Year Festival 2000  
Our response to the millennial 'Year of the Dragon' for the City of Sydney was based on calligraphy by Sophie Arab, with art direction by Andrew Medhurst



Left and above: City dressing for NSW Centenary of Federation 2001  
The challenge of creating a celebratory feel for the Centenary Year was met by Andrew Medhurst with these fresh and vibrant street banners, based on the Federation ribbon logo.



JC Decaux street furniture campaign, week two.



Supersite, Kings Cross

Olympic Arts Festival  
Dance, opera, music, theatre, exhibitions, film, special events. Six weeks, over 100 events. Twelve months of lead up. A campaign including television, radio, cinema, magazines, press, outdoor, transit, direct mail, online, city dressing, venue signage, printed collateral – a truly massive undertaking.

Flogging the arts while the entire world was doing a song and dance about sport was no mean feat. This was a campaign that needed to streak through the streets and homes of a city caught in Olympic fever. And it did. Where previous Olympic festivals failed to attract and excite patrons, the Sydney 2000 Olympic Arts Festival packed a powerful punch, cutting through an overcrowded

## street cred

marketplace to deliver a message that was as endearing as it was effective.

Outdoors, our task was to make the streets of Sydney come alive – using every flagpole from Circular Quay to Centennial Park, billboard supersites in the city and on the freeways, on buses and in railway stations, 400 JC Decaux sites in the CBD and an equal number in the suburbs, signage at all arts venues from theatres to galleries, including all sites at the Sydney Opera House.

The design team consisted of David Corbet, Andrew Medhurst, Elon Dell and Bryce Tuckwell. Copywriter was Sinead Roarty, and Project Manager was Olivia Schmid. Photography courtesy SOCOG/companies.

'Signs and symbols rule the world, not words, nor laws'

—Confucius

The words 'brand' and 'branding' may be the most abused in the world of marketing and advertising. It's interesting that they originally meant unique marks burned into livestock to distinguish their ownership.

Nowadays, there are two common usages which superficially mean much the same thing, but imply a very different status: a brand (as in 'a brand of washing powder') and the Brand (as in 'building The OMO Brand'), which can refer to a product range, a corporation, a cause, a political

# identity politics

party or an individual (think of Madonna). The first is merely descriptive, the second implies a whole perceived value system based on the total 'positioning' through advertising, promotion, packaging, point of sale, and cultural ambience (ie associations with coolness, sporting prowess, transgression etc).

Our work, as visual communicators, is usually about the positioning of The Brand through design, imaging and product packaging, and we refer to this wholistic activity as Brand Identity, which is often, but not always, distinct from Corporate Identity. Very often the Brand is also a brand, as in Kelly Marque (right) and Logan Wines (far right), where the physical bottle on the shelf is the primary expression of the brand's visual identity.

brand  
emblem  
hieroglyph  
identity  
logogram  
image  
insignia  
logo  
logograph  
logotype  
marque  
ot-logram  
sign  
symbol  
trademark



# logo bility

'As legibility is to words, so logobility is to trademarks'

— Alan Fletcher, Pentagram

A logo, logotype, emblem, marque or insignia is often the most common visual manifestation of corporate or brand identity, and as with individuals, a graphic personality can be boring, vivacious, austere, informal, serious, witty, whimsical, quirky, reassuring, distinguished, traditional, irreverent, brilliant ...

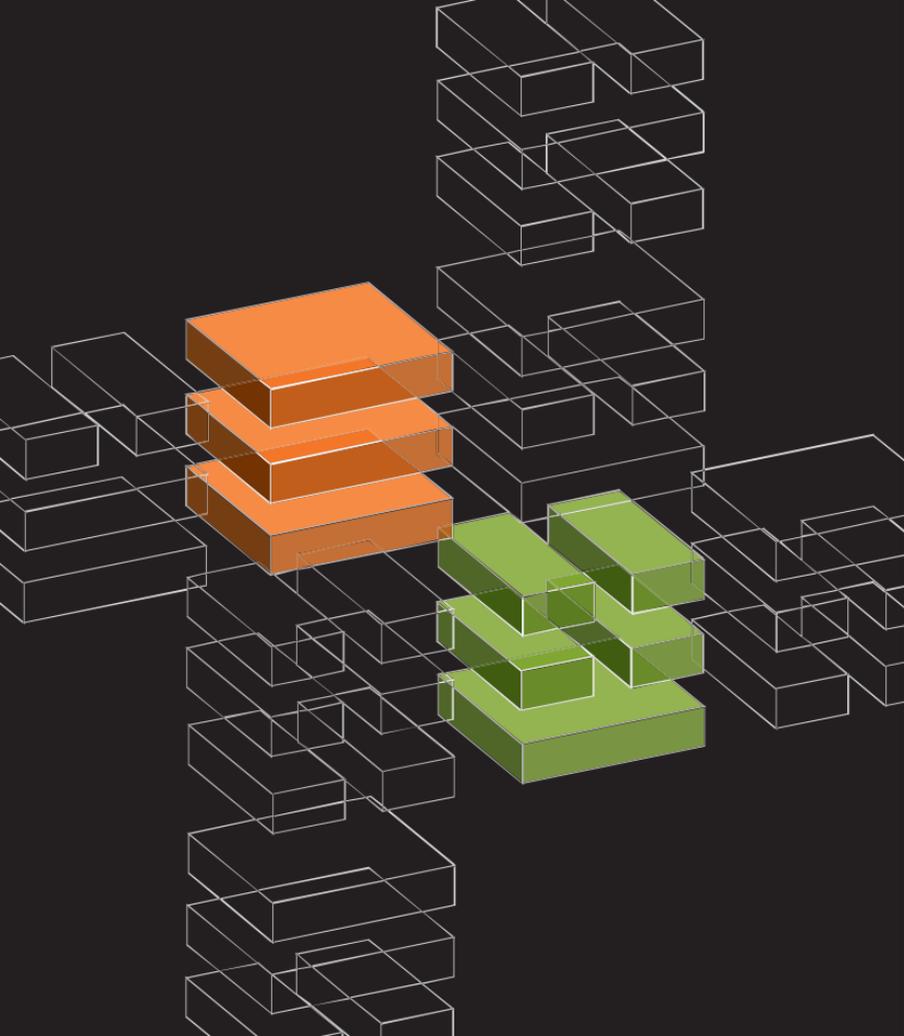
There are many benchmarks for what constitutes a good logo, and obviously its 'logobility' — graphic strength, recognisability, legibility and clarity are among these.

Personality, the degree to which a logo expresses the unique qualities of an organisation, is of equal importance.

The marque created for Logan Wines, a grape-stained footprint, is also the corporate logo of the organisation, and the most prominent element of its packaged brand identity.

The Logan footprint has appeared in many colour combinations over the years, and remains a memorable and effective identity in a crowded marketplace.

Designer/Illustrator: Andrew Medhurst



the five strategic arts

the situation gives rise  
to measurements

measurements give rise  
to estimates

estimates give rise  
to analysis

analysis gives rise  
to balancing

balance gives rise  
to triumph

– Sun Tzu, 4th century BC